

Inside SEI.

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SEI

We help **simplify the complex** and **empower investors** to achieve their goals.



Industry trends

Helping you anticipate change, adapt, and empower investor success.



Growth

Market driven, not organic.



Technology

Advisors/firms seek ease, differentiation, and better ROI.



Consolidation

RIA/BD rollups, breakaways, private equity acceleration.



Wealth Transfer

Boomers are retiring, control by women is growing, high demand for income optimization.



Fee compression

Wealth/asset managers expected to do more for less.



SMA - UMA - UMH

Wealth/asset managers seek personalization at scale. Tax alpha can drive organic growth.



Direct Indexing

Low cost, personalized investment options but with tax harvesting only.

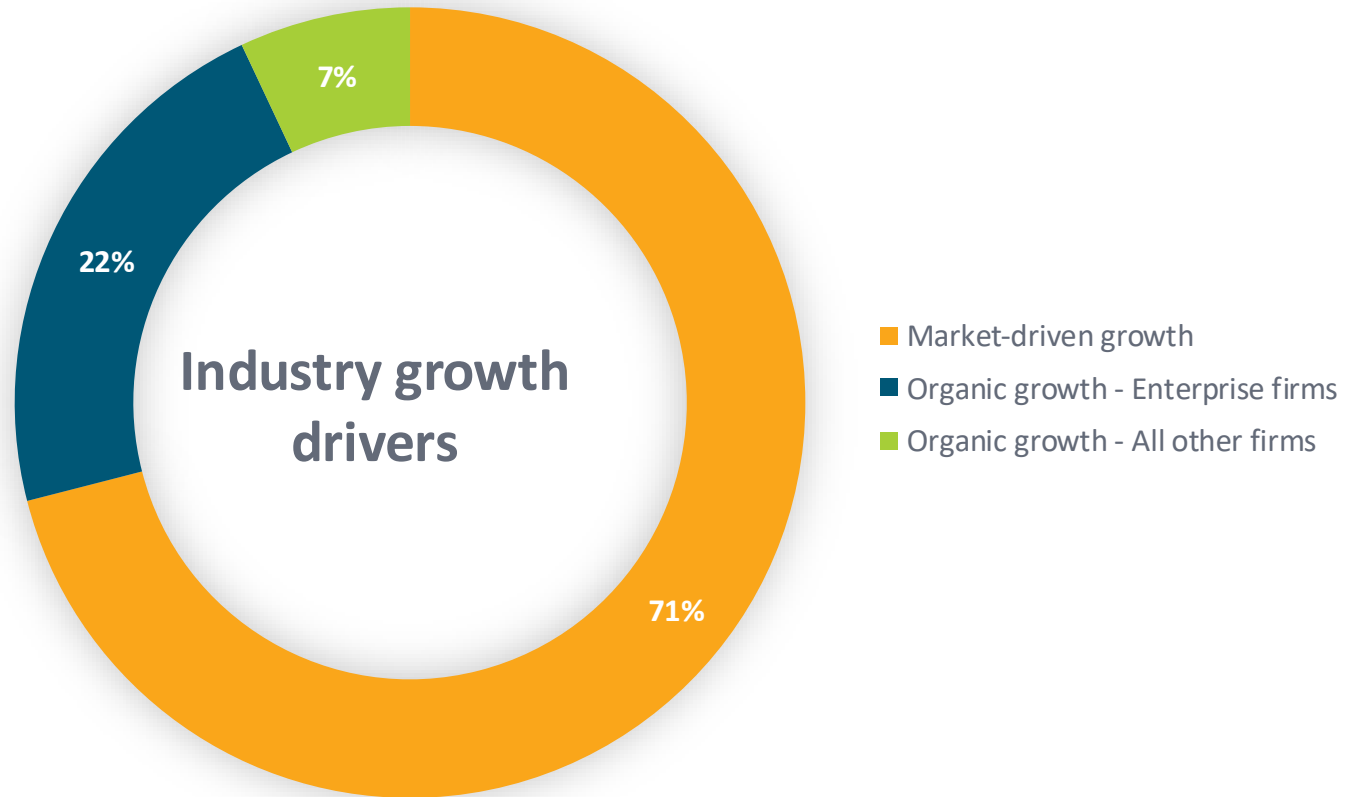


Alternatives

Shrinking public investment options. Messy subscription process. Tax inefficient. Growing demand.

Driving true organic growth.

Most firms rely on markets.



Source: Oliver Wyman Morgan Stanley Asset and Wealth Management, Broadridge Global Demand Model, 2025).

The right resources can help you focus on what matters most.

30%

**Average time advisors spend
with clients**

62%

**average time large RIAs spend on
client-facing activities**

Our focus is **you.**

Helping you run your business more efficiently to serve your clients more effectively

Saving you time



↑ 18.0% More time on **Client-focused activities**¹:

- Client meetings
- Financial planning, preparation, plan creation
- Prospecting for new clients

↓ 43.7% Less time on **Investment Management activities**:

- Investment research, due diligence, monitoring
- Trading and rebalancing

Growing your business



51% Higher growth rate²:

Net organic growth of SEI's "top- performing firms": **18.5%**

Net organic growth of industry's "top-performing firms": **12.2%**

Custody

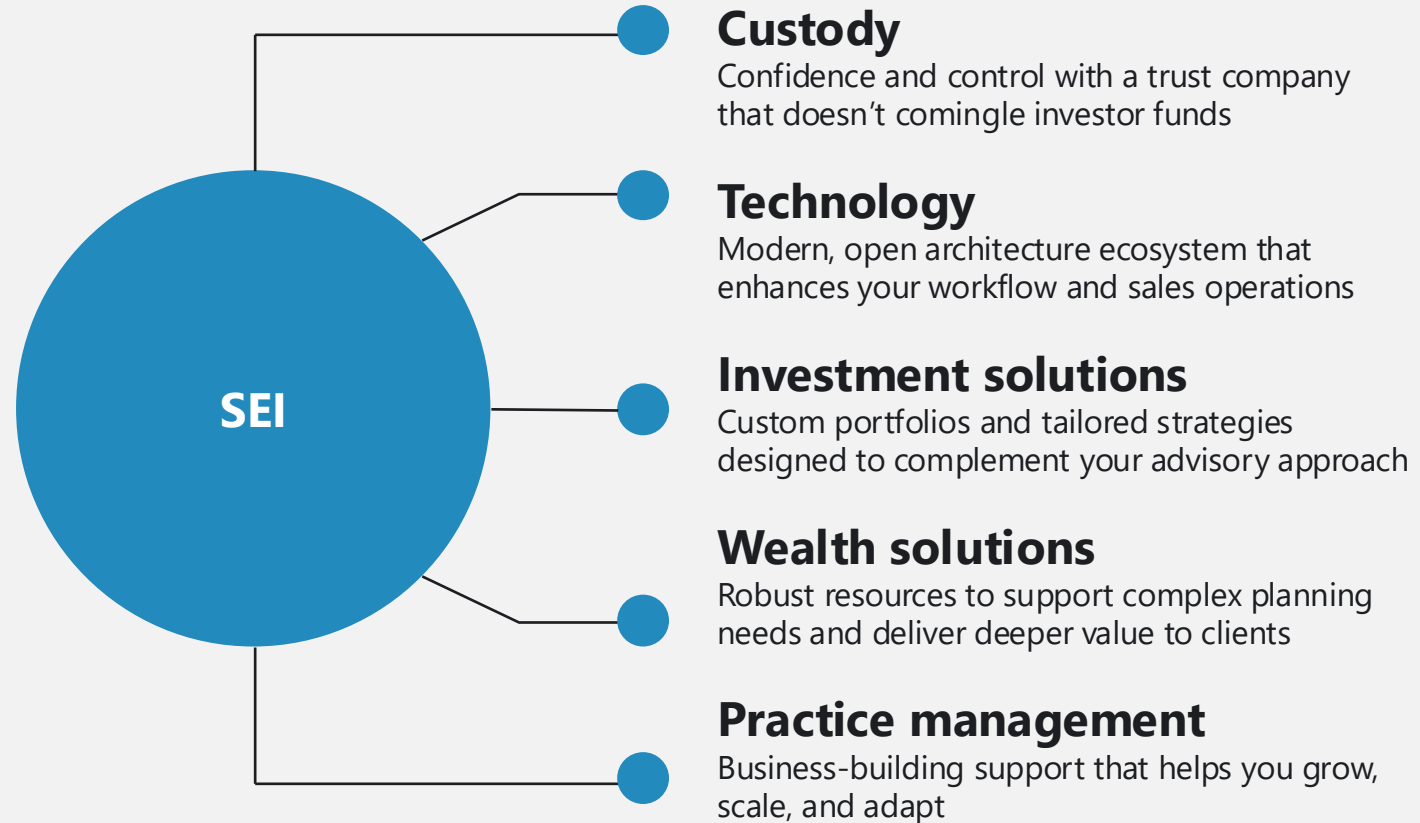
Technology

Investments

¹Source: Activity of "SEI Advisors" vs All Advisor average. Source: U.S. Advisor Metrics (The Cerulli Report, 2023). "SEI Advisors" are advisors working with SEI as of 12/1/2024 with greater than \$50mm SEI Total Platform Assets, n=156.

²Source: SEI and Charles Schwab. Net organic growth rate compares SEI's top 20 firms' TTM growth rate (top defined by asset size) vs. "Top Performing Firms" in "2024 RIA Benchmarking Study from Charles Schwab", n=1304.

Your business, better. Starting today.



HOW WE ADD VALUE

Navigating complexity with ease

Advisor technology

- Integrated and open architecture wealth experience
- Automated portfolio management and rebalancing
- Brandable and collaborative investor experience

Investment management

- Unified Managed Account (UMA) framework since 2007
- Model marketplace for investment building blocks
- Curated SMA Strategies, both internal and third-party

Custody and operations

- SEI Private Trust Company (SPTC) is designed to safeguard client assets
- Custody-agnostic alternatives platform

**\$126.5
billion**

ADVISOR PLATFORM
ASSETS*

3,600

BD-AFFILIATED FIRM
RELATIONSHIPS

1,400

RIA FIRM
RELATIONSHIPS

6,700

ADVISOR
RELATIONSHIPS

30+ years

SERVING ADVISORS

A TOP RATED
**CUSTODIAL
PLATFORM**

BY T3/INSIDE
INFORMATION
SOFTWARE SURVEY,
2025

NAMED A
**TOP RIA
CUSTODIAN**

BY U.S. RIA
MARKETPLACE,
CERULLI ASSOCIATES,
2023



*\$90.4B in AUM and \$36.1B in platform-only assets. Platform-only assets represents third-party assets held in custody accounts at SPTC as of 12/31/25. SPTC is a federally chartered limited purpose savings association and wholly owned subsidiary of SEI.

Goals-based Model Strategies

Designed to deliver investment recommendations that align with clients' goals, risk profiles, time horizons, and preferences.



Target Allocation Strategies

SEI Strategies
SEI Tax-Aware Strategies
SEI Dynamic Strategies
SEI Tax-Aware Dynamic Strategies
SEI U.S. Focused Strategies
SEI ETF Strategies
SEI Dynamic ETF Strategies
SEI Tax-Managed ETF Strategies
SEI U.S. Focused ETF Strategies

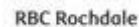


Custom SMA & UMA Strategies

Managed Account Solutions (SMA & UMA)

- Robust suite of third-party SMAs
- Direct Indexing Strategies
- Enhanced Factor Strategies
- Individual Fixed Income Strategies

City National Rochdale CHNW Strategies



Objective-Based Strategies

Stability-Focused Strategies
Distribution-Focused Strategies
Income-Focused Strategies
Thematic Strategies

- Sustainable Strategies



Some of the Target Allocation Strategies and Objective-Based Strategies are offered through Managed Account Solutions.

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At SEI, every day is tax day.

Tax management is a key part of our daily investment process—not just during tax season.



Tax-managed portfolio design



Holding period management



Tax transition analysis and implementation



Tax-smart withdrawals and rebalancing



"Always-on" tax-loss harvesting



Efficient gifting strategies

Estimated Tax Savings/Deferrals for 2025

For this year, active tax management has saved you an estimated:

\$ 16,274

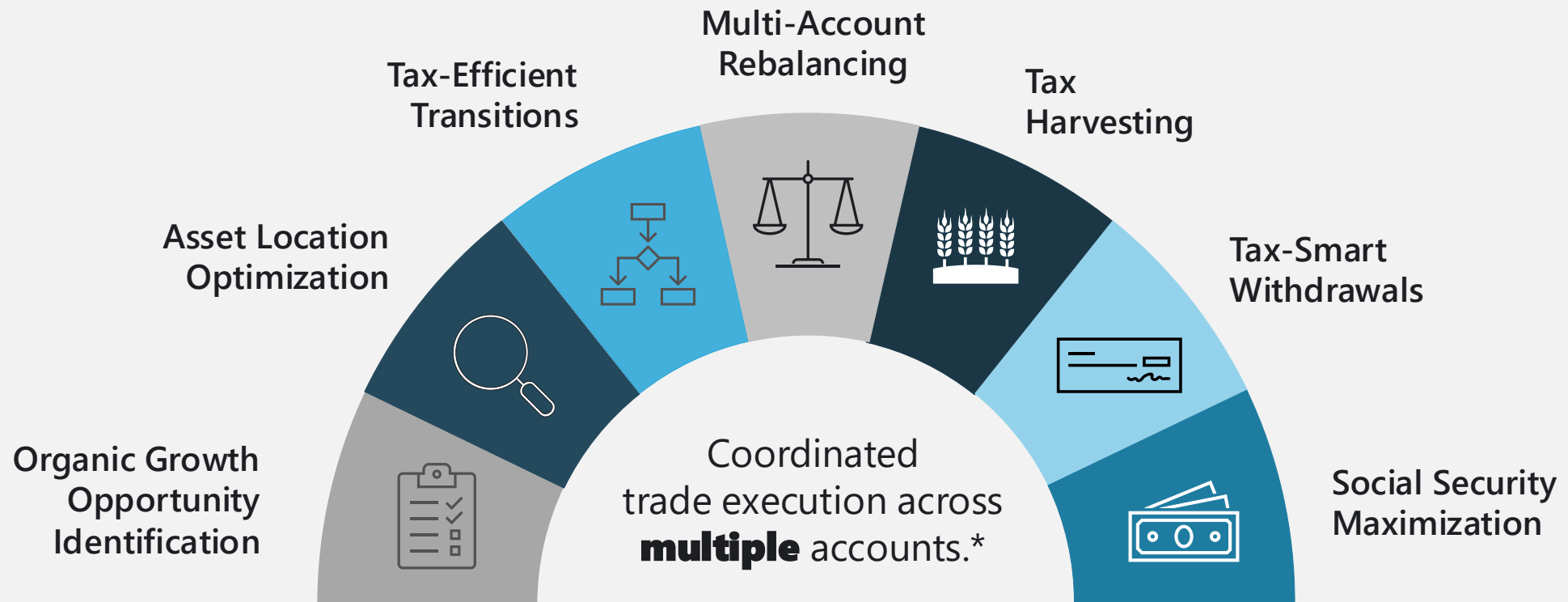
(1.48 % Account Value)

For illustrative purposes only.



SEI LifeYield.

A leader in Multi-Account, Tax-Smart Technology for the Unified Managed Household



*Service expected to launch in 2026.

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About SEI.

Helping our clients more intelligently deploy their capital

58

Years since founding

\$10.8B

Market capitalization

4,950

Global employees*

\$1.9T

AUM/AUA*

\$8.1T

Assets processed on our wealth management platforms*

9 & 45

Clients include 9 of top 20 U.S. banks and 45 of top 100 investment managers worldwide*



*As of March 31, 2026, through its subsidiaries and partnerships in which the company has a significant interest, SEI manages, advises, or administers approximately \$1.9 trillion in hedge, private equity, mutual fund, and pooled or separately managed assets. Assets processed on wealth management platforms is as of December 31, 2025. Number of employees is approximate and is as of March 31, 2026. Bank client statistics are as of March 31, 2026, and collected by *American Bankers Association*. Investment manager client statistics are as of March 31, 2026, and based on *Pensions & Investments* "Largest Money Managers." Market capitalization as of February 2, 2026

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Who we serve and what we do

Providing robust capabilities across a diverse client base

Investment Managers | Banks and Wealth Managers | Financial Advisors | Institutional Investors

TECHNOLOGY AND OPERATIONS

- Proprietary SEI Wealth PlatformSM (SWP): Fully-integrated solution with capabilities across front, middle, and back office
- End-to-end platform for traditional and alternative investments, including fund administration and investment accounting
- Investment processing platforms offered in either SaaS or PaaS models
- Infrastructure, cybersecurity, regulatory, and compliance services
- Custody services via SEI Private Trust Co.

ASSET MANAGEMENT

- Suite of products: ETFs, SMAs*, Mutual Funds, UMAs
- More than four decades of experience with manager research, asset allocation, and portfolio construction
- Investment expertise in direct indexing, factor-based, alternatives, and tax management
- Discretionary investment management for institutions in need of advice, expertise, infrastructure and governance



*SMAs offered through Managed Account Solutions (MAS).

SEI Private Trust Company (SPTC) is a federally chartered limited purpose savings association and wholly owned subsidiary of SEI Investments Company (SEI).

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Milestones, acquisitions, and strategic investments

1972: Trust Aid Launched first real time, online account system as a solution for bank's trust departments

1981: SEIC SEI listed on the NASDAQ

1989: New market Began offering mutual fund accounting and distribution services

1991: Early pioneer Helped establish series trust concept and introduced back office and custody services

1995: Institutional transformation Institutional business reinvented itself as manager of managers, combining the role of money manager, trustee, custodian, and consultant

2007: SEI Wealth PlatformSM Launched in the U.K. market

2012: Product expansion Launched our first ETF strategies

2017: Archway Technology Partner Expanded our footprint by entering family office space

2018: Huntington Steele Broadened our advisory services for ultra high-net-worth families

2021: Oranj Acquired cloud-native technology platform delivering digital collaboration tools to advisors and their clients

2021: Atlas Master Trust Acquired defined contribution master trust, scaling our competitive presence in the U.K.

2021: Finomial Acquired cloud-native, investor-focused technology for automation, reporting, and transparency

2021: Novus Partners Acquired global portfolio intelligence platform

2022: New CEO Ryan Hicke named CEO, the first to succeed Founder and Executive Chairman Al West

2023: Altigo Acquired cloud-based technology platform providing inventory, e-subscription, and reporting capabilities for alternative investments

2024: TIFIN Made \$10 million strategic investment in leading innovation platform accelerating the adoption of artificial intelligence (AI) in wealth management

2024: LifeYield Acquired tax-smart technology provider that powers us to be first in the industry to provide real-time automated unified managed household (UMH) capabilities in a cost-effective, fully bundled overlay solution

2025: Archway PlatformSM Aquiline acquired our Family Office Services business

2025: Stratos Wealth Holdings Entered into a business partnership focused on the value of advice and supporting financial advisors across business models and affiliation structures.



Your brand.

Your process.

Your business

**Independence
without the
hassle.**

We'll handle:

- Middle and back-office operations
- Third-party technology stack maintenance
- Portfolio creation and investment oversight
- Portfolio rebalancing and trading
- Fee billing
- Reporting





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